

## *Michael Enright*

Financial Planner, Registered Representative

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Michael Enright is a financial planner with Baystate Financial Services in Wakefield MA. Mike has been in the financial services business for 25 years. He earned his Bachelor's degree in accounting from Bentley College in Waltham Massachusetts. Early in Mike's career he was involved in a management role with Prudential Insurance. He built a team of financial advisors in Prudential's Boston firm up until 1995 at which point he was appointed the Managing Director of the Merrimac Valley firm of Prudential Preferred Financial Services in Southern New Hampshire. In 2000 he joined New England Financial/Strategic Financial Partners in Waltham which has merged into Baystate Financial Services.

The focus of Mike's practice is providing individual's, families and business owners financial solutions for the accumulation, protection and distribution of wealth. Mike is a frequent speaker for company and industry groups. He is involved with MetLife's Retirewise program which provides a detailed education program on retirement planning to companies and organizations. He is part of an advisory team that are reviewed providers for a comprehensive financial planning benefit program for physicians of Massachusetts General Hospital. Mike holds the Chartered Financial Consultant designation (ChFC) through the American College as well as the CLTC designation in Long Term Care Insurance.

Michael resides in North Reading, Massachusetts with his wife Sharon and two sons Michael and Daniel. He is involved in his community and has been active in youth sports programs.

## **Products and Services**

### ***Personal Financial Needs***

- Investment Strategies
- Insurance Needs Analysis
- Education Funding Strategies
- Retirement Planning Strategies
- Estate Conservation Strategies

### ***Insurance and Annuities***

- Whole Life Insurance
- Variable Life Insurance
- Disability Income Insurance
- Term Insurance
- Universal Life Insurance
- Variable Universal Life Insurance
- Long Term Care Insurance
- Fixed and Variable Annuities

### ***Investments***

- Mutual Funds
- IRAs/IRA Rollovers
- Retirement Plans (401(k), SEP...)
- Brokerage Services
- Institutional Investment Products and Services

### ***Employee Benefits***

- Employee Pension, Profit Sharing, & 401(k) Plans
- Group Life & Disability Insurance
- Group Health Insurance
- Key Executive Benefit Plans
- 403b Plans

### ***Business Protection***

- Business Succession Strategies
- Key Person Life Insurance